



Electronic Medical Record (EMR) Offer

Working with Dell and eClinicalWorks®, MHMD, Memorial Hermann Physician Network, can offer you an integrated **Practice Management and EMR solution** along with the training and support you need to implement it – for less. As a member of MHMD’s Clinical Integration Program, you’ll receive **sizable discounts** and financing from Dell. You’ll also experience **significant savings** because Memorial Hermann hosts the EMR so there are **no extra costs** for servers, support or maintenance. We simplify the implementation process, so you can begin realizing the advantages and benefits of your EMR sooner.

Features	Advantages	Benefits
A fully integrated solution from MHMD, eClinicalWorks and validated by Dell	Customizable to meet the needs of all specialties and practice sizes	Improves patient care, streamlining office workflow to reduce overhead costs
The American Recovery and Reinvestment Act (ARRA) incentive program	MHMD assists with “meaningful use” incentive requirements	Recovers a portion of investment costs
Member discounts and financing options	MHMD discounts software, Dell offers stimulus-approved lease plans to help with hardware costs	Less out of pocket upfront while waiting for ARRA reimbursement
MH hosts so no extra costs for servers, support or maintenance	Lowers out-of-pocket expense. Provides access to MHMD’s FREE 24/7 eClinicalWorks support at 713.704.DOCS	Savings can be invested in other parts of your practice, 24/7 help when you need it
Manages front-, mid- and back-office operations	Create, modify and cancel appointments quickly. Submit and track all claims electronically. Confirm patient eligibility online.	More efficient, productive practice
ePrescribing built in	Allows physicians to see all the patient’s prescriptions from multiple physicians	Reduces drug errors and streamlines prescription refills , reducing time spent verifying formulary
Integrated access to MH Care4, lab & test results and digital charting	Immediate access to patient information and test results; integrates data directly into patient’s chart for improved quality care; reduces medical errors	Delivery of more coordinated, responsive health-care and reduces chart pulls and time reviewing lab results with patients
Real-time access to patient information from home or office	Keeps you connected, even on the go	Increases convenience and enhances productivity for faster, more informed patient care decisions
Ability to generate AR/Aging reports, Super Bills & Reminders	Keeps patient billing accounts up to date	Improves cash flow
Built-in tools for healthcare quality measures	Automates submitting and reporting of quality data	Meets Clinical Integration Program goals to qualify for higher reimbursement schedules
Web-based Patient Portal	Allows patients and doctors to communicate securely over Internet 24/7	More efficient, reliable and secure delivery of health maintenance reminders, billing statements, test results, refills and appointments 24/7
Localized Training & Support	MHMD’s implementation team makes transition virtually seamless	Gets your practice up and running sooner. Minimizes disruption for patients and staff

Here's what doctors are saying about MHMD's EMR solution:

"I have been able to save time, but more importantly, it has helped me to improve my documentation for quality patient care."

– Willy Pezzia, M.D., P.A. *Willy Pezzia & Associates, Katy*

"The MHMD team completely understood my problems and workflow and subsequently were able to deliver their product in a timely fashion. As a result, I was able to maintain my cash flow and minimize downtime."

– Kris Patel, M.D., *The Pearland Clinic, Pearland*

"Rather than waiting for a nurse to pull a chart, attach a lab, put it in a pile of charts, and then have the physician review it and send it back to the nurse, eClinicalWorks enables me to get instant access to labs I want to see, so turnaround time for patient test results is consequently much quicker."

– Mina Sinacori, M.D., M.P.H., *Memorial Women's Specialists, Houston*

"We needed something that was professionally maintained and eClinicalWorks was perfect for what we wanted. There are lots of EMRs out there and this one is definitely working well for us."

– Kevin Gaffney, M.D., *The Woodlands Neurology and Sleep*

Invest in a superior EMR for your practice – for less.

In addition to the discounted price and financing available from Dell, MHMD's EMR solution is hosted by Memorial Hermann, so there are no extra costs for servers, support or maintenance!

New MHiE puts the right patient information at your fingertips.

A free service for patients, Memorial Hermann Information Exchange (MHiE) uses a secure, encrypted electronic network to maintain digital medical records all in one place so they are easily accessible by healthcare providers that are Exchange Members. MHiE securely and electronically moves health information among authorized physicians, specialists and healthcare organizations. The types of information exchanged in MHiE includes allergies, medications, immunizations, vital signs, test results, chronic conditions and more.

- Puts health information in the right hands
- Improves coordination of healthcare
- Leads to improved quality and safety of care
- Expedites care in case of an emergency
- Gives faster access to diagnostic results
- Safely secures health records in one place

Get an EMR solution that's validated and supported.

With a Dell-validated platform, you'll get Business Class desktops, laptops and tablets that have undergone extensive testing by Memorial Hermann, Dell and eClinicalWorks®. Deploy faster with preloaded eClinicalWorks, Anti-Virus and Microsoft Office® and enjoy immediate connectivity to Memorial Hermann.

Enterprise-level 24/7 support is available through the Dell-Memorial Hermann agreement and includes Dell's dedicated EMR support team at 1-866-DELLEMR plus Next Business Day Onsite Break Fix for Hardware with dedicated parts.

Financing is available through Dell's agreement with a leading Health Care Leasing Company. Enjoy no payments up front and payments of only 1 percent during the first 18 months. Payments increase as the ARRA funding comes in (pending credit approval).

Microsoft Office® is a registered trademark of Microsoft.

For more information, call the EMR Hotline at 713.448.6428 or e-mail physicianEMRsolutions@memorialhermann.org